

Annual Report

2018



SQUAM LAKES
ASSOCIATION



OUR MISSION

The Squam Lakes Association is dedicated to conserving for public benefit the natural beauty, peaceful character and resources of the watershed.

In collaboration with local and state partners the SLA promotes the protection, careful use and shared enjoyment of the lakes, mountains, forests, open spaces and wildlife of the Squam Lakes region.



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FROM THE PRESIDENT AND EXECUTIVE DIRECTOR



Meaningful experiences on Squam Lake deepen our connection to the environment.

Whether our most cherished moments happen out on the trails, in a canoe, or next to a campfire under the stars, these moments move us toward protecting the watershed and the natural world as a whole. Part of the work of the Squam Lakes Association fosters and protects these experiences, and part of our work is conserving Squam's environment — the stage upon which these experiences happen.



The Squam Lakes Association has been very busy at our work indeed. In 2018, our capacity skyrocketed with the first full-year implementation of the Lakes Region Conservation Corps. This has meant redefining what capacity means for us. We continue to do what we have always done, of course, but with a whole lot more intensity, and we have added to the

core work we do as well. We are now in year two of a four year AmeriCorps program, and so are looking forward to maintaining this high level of activity for the foreseeable future. It is worth adding that this grant opportunity was made possible because of the support of our members. By matching the work we are already doing we were able to leverage your donations and effectively double their value in work capacity.

2018 was exciting and filled with interesting and meaningful conservation activities. Whether it was putting together the solar project, which here in 2019 is reducing our carbon footprint and saving money, or working with local students on after school programs, our efforts continue to advance each year.

Really, the most important thing we want to say here is thank you. Thank you for enabling the Lakes Region Conservation Corps. Thank you for helping us become one of the very few examples of a lake that has contained milfoil. Thank you for supporting the trails, the access opportunities provided by Moon and Bowman Islands. Thank you for supporting the water quality work, the education, and the tidal wave of programming that is introducing people to the best way to care for the lake.

To be sure there is more to be done. Legacy contaminants, quickly changing recreational use on the lake, increasing numbers of people in the area, and the effects of a changing climate. These are happening here, now and represent the challenges in front of us. With your continued support we will rise to meet them.

Thank you for all that you do for Squam.

A handwritten signature in black ink, appearing to read 'Robert Lucic'.

Robert Lucic, *President*

A handwritten signature in black ink, appearing to read 'Edie B James'.

EB James, *Executive Director*

YOUR GIFTS AT WORK: 2018 HIGHLIGHTS





As a Squam Lakes Association supporter you play an important role in ensuring a bright future for one of New Hampshire's most valued treasures. In 2018, your gifts helped our Conservation Corps members and volunteers restore and maintain trails, control the growth of invasive milfoil, conduct year-round water quality monitoring, protect loon families on the lake, and educate visitors about our mission to protect the watershed. Thanks to you, hundreds of kids, teens, and young adults connected with Squam through field trips, after school programs, hands-on projects, and other education opportunities.

The following pages showcase just a few of the ways you helped Squam last year. *Thank you!*

THANKS AND GRATITUDE

to the individuals, families, businesses and organizations who support the SLA through time, in-kind donations, trail access, and the myriad types of assistance we receive from our community.

ALEX MARKARIAN



“Having recently moved to the Squam Lake area after spending summers here as a kid, it has been great seeing what has changed and what, thankfully, has stayed the same. I sought out the SLA in order to dedicate some of my time towards maintaining the trails I remember hiking during those summers. I now spend my Sundays with members of the Lakes Region Conservation Corps keeping trails free of wayward branches and fallen trees. Maintaining protected areas and keeping them accessible for people to enjoy gives me a sense that I am preserving the Squam Lake Watershed for newer generations to experience, who may one day continue to preserve it for the next generation. I am grateful to be living here, and full of joy to see Squam Lake maintain its serenity and beauty.”

GIFTS AT WORK

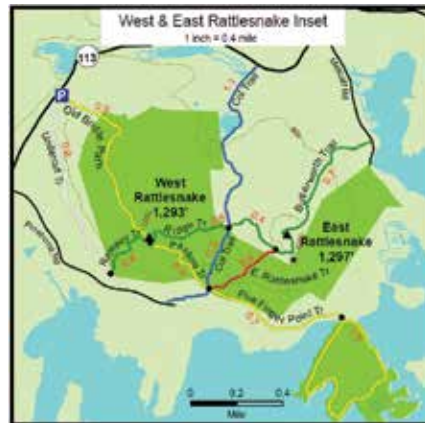


TRAILS & ACCESS

- > Our dedicated team of Lakes Region Conservation Corps members and community volunteers spent over 1700 hours managing the SLA trail network doubling our trail crew hours in 2017.
- > Our LRCC members taught Camp Hale staff about trail ethics and routed the start of a sustainable trail that will eventually loop around their campus. We look forward to continuing our partnership with this wonderful organization. In 2019 they joined as one of the new LRCC host sites.
- > The Rattlesnake trail network is now color-coded to ease a hiker's ability

to navigate the network.

- > We worked with the Town of Holderness and state legislators to get "No Parking" signs installed along NH Route 113 by the Old Bridle Path trailhead. These signs and the color-coded blazing will provide a safer environment for hikers in the area.



- > We completed the new Brooks Fisher Trail in 2018 and received positive feedback from our hiking community. This trail was designed with sustainability and durability in mind to protect the area's natural qualities and resources. We thank Tim and Audrey Fisher, the Edwin S. Webster Foundation, and Peter and Faith Coolidge for their generous support.



LAKES REGION CONSERVATION CORPS

- > In 2018 LRCC members devoted 1,752 hours to trail work.
- > 2,283 gallons of milfoil were removed from the Squam Lakes.
- > SLA's education program grew with weekly programs with JSLA, trail work at Camp Hale, and in the Holderness and Plymouth School systems. This allowed us to reach over 400 individuals with our conservation message.
- > The LRCC program expanded with five new host sites including Camp Hale, Green Mountain Conservation Group, Lake Winnepesaukee Association, New Hampshire Lakes, and Newfound Lake Region Association. Continuing partnerships include Lakes Region Conservation Trust and the Squam Lakes Conservation Society.



JENNIFER WANG

“JSLA is my kids’ favorite summer camp because of the vibrant personalities of counselors and the variety of fun-filled outdoor activities during the day. I especially appreciate the education they receive on plant identification and invasive species. Here, my children learn to love the wilderness and are inspired to protect this state’s valuable natural resources.”

EDUCATION

> Through paddling, hiking, swimming, sailing, and environmental education, summer youth program campers develop a strong sense of self, community, and place. 235 youth campers participated in 2018!

> 1,395 people attended SLA guided hikes, education explorations for all ages, and after school programs.

> In April 2018 the SLA started an after school program called “Operation Get Outside” at Holderness Central School and expanded to Plymouth Elementary School in November. This weekly program focused on getting students outside exploring nature in their schoolyard. 290 students learned about nature all while playing games and having fun!



CONSERVATION

> We received grant funding to investigate contaminants in the Squam Watershed and worked with an environmental consulting firm to devise and carry out a sampling plan to begin to understand the presence of chemical contaminant in tributary sediment.

> We piloted a neighborhood Weed Watcher program to further protect the lake from invasive species by scanning the lake bottom for variable milfoil and other aquatic invasives.

> We made strides toward finishing the Squam Lakes Watershed plan including a watershed survey looking for erosion hot spots and completed the build out analysis, which looks at how much development is possible in the watershed.



GIFTS AT WORK



DAVE MARTIN

"I've enjoyed being a water quality monitor for the past eight years. I originally signed up to learn more about the program. Now, I have a much better appreciation for the pristine nature of our lake and the very significant efforts required to keep the lake in the best shape possible. It takes a lot of dedicated people over a long period of time to maintain our treasure and I'm happy to be part of that effort."

VOLUNTEERS

- > In 2018, 189 individual community volunteers gave over 1,600 hours of service to the Squam Lakes Watershed.
- > We completed the High Impact Volunteer Engagement (HIVE) program offered for New Hampshire Center for Nonprofits. During this program SLA staff and LRCC members worked with a professional consultant to enhance SLA's volunteer program as a whole.
- > On the lakes, we've added more water quality sites and are monitoring year-round through the ice in the winter.
- > 94 volunteers spent 329 hours maintaining and growing a network of sustainable trails.
- > A total of 76 hours were spent removing terrestrial invasive plants around the watershed.
- > Loon Chick Watchers spent 80 hours protecting loon families and distributing information to the public.
- > At the Squam Ridge Race, over 70 volunteers helped out before, during and after the event giving over 300 hours to the race.
- > At the Annual Fall Work Day volunteers spent almost 100 hours cleaning up and preparing the SLA's backcountry facilities and campus for winter.

NEW EVENTS IN 2018

In 2018, the SLA hosted a variety of events. These engaged new supporters who helped us spread the word about our mission and efforts to protect the Squam Watershed.

- Maple Sugar Day at Burleigh Farm co-sponsored with the Lakes Region Conservation Trust and Squam Lakes Conservation Society
- Waterville Valley Member Ski Days
- Squam Speaker Series with the Appalachian Mountain Club
- Visiting Authors: Hannah Kimberly author of *A Woman's Place is at the Top: A Biography of Annie Smith Peck, Queen of the Climbers* & Ty Gagne author of *Where You'll Find Me: Risk Decisions, and the Last Climb of Kate Matrosova*



- Squam Lakes Science Pub Series co-sponsored with the Squam Lakes Natural Science Center & the Squam Lakes Conservation Society and hosted at Walter's Basin throughout the winter and spring.
- SLA Summer Kick-Off
- Farm to Table Dinner at Moulton Farm
- Summer Hiking Series with EB James, Executive Director
- Voices of Squam: Living and Working Around the Lake with Jane Beck, curator of exhibit
- Holiday Open House

We thank the many sponsors, donors, local businesses, non-profits, and everyone who came out to enjoy these exciting events!

For the calendar year ended December 31, 2018, net revenues from operations totaled \$80,357, relatively unchanged from last year. Our operating revenues, however, grew to \$991,089 due primarily to a grant from the Corporation for National Service's AmeriCorps program. These funds were then utilized to underwrite our Lakes Region Conservation Corps effort. The operating revenues exclude any realized capital gains, or changes to the unrealized gain account for our investment portfolio, which totaled \$3,057,848 at the end of fiscal year 2018.

As in past years, the SLA sources most of its operating revenues from member support (35%), program fees (25%), and grants (24%) and other income such as store sales and rent (3%). Also, \$124,981 (13%) of total operating revenue was derived via funds systematically transferred on a quarterly basis from our Squam Lakes Fund investment account. Other than grants the proportionality of these income streams track closely to the prior year.

The SLA's net assets at December 31, 2018 were \$7,802,560, a decrease compared with the prior year end balance. Our largest asset class is real estate (land and buildings), with a recorded value of \$5.1 million at year end 2018. Also included in our net assets are highly liquid and marketable investment securities of \$3 million which represents a slight decline from 2017 due to the effects of the difficult equity market in 2018. The investment portfolio is managed to provide recurring income for operations and to fund projects of the organization, while maintaining a risk profile that minimizes the probability for the loss of principal. Our investment portfolio is primarily comprised of mutual funds and low cost passive funds linked to market indices for public equity and fixed income securities. All of our investment securities have public valuations that are readily available, and are stated at fair market value. Our investment results continue to track broad market indices, weighted relative to our portfolio allocation by asset class.

Our financial statements are audited by Rowley & Associates, P.C., and are prepared based on generally accepted accounting principles for non-profit organizations. We are pleased to report that the SLA has received a clean audit opinion for our financial statements for the fiscal year 2018. The SLA audited financial statements and footnotes are available on our website.

Respectfully submitted,
Sandy Harris, Treasurer

OPERATING REVENUE

	2018	2017
Program fees	\$ 244,896	\$ 246,843
Contributions	214,006	190,951
Dues	132,311	131,701
Transfers from Squam Lakes Fund	124,981	91,840
Grants	240,757	63,863
Other	34,138	21,915
Total	\$ 991,089	\$ 747,113

OPERATING EXPENSES

<i>Program Services</i>		
Outreach and recreation	\$ 158,277	\$ 115,159
Conservation and education	153,788	112,150
Natural areas	455,849	333,988
Total Program Services	\$ 767,914	\$ 561,297
General operations	137,729	99,797
Fundraising	5,089	3,766
Total	\$ 910,732	\$ 664,860

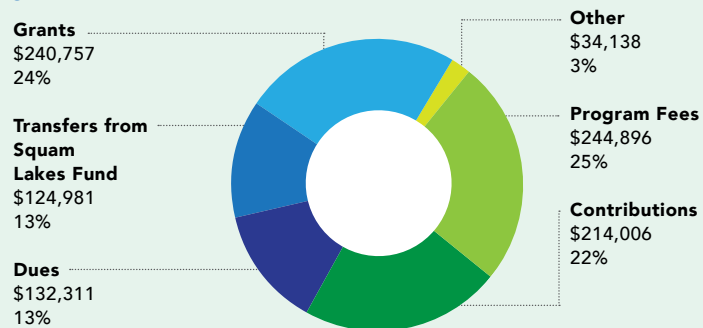
NET REVENUES FROM OPERATIONS

Depreciation expense	\$ (58,641)	\$ (59,184)
Realized and unrealized investment (loss) gains	(250,368)	419,492
Interest and dividends	81,423	69,793
<i>Transfer from Squam Lakes Fund</i>	(124,981)	(91,840)
Increase in net assets for the year	\$ (272,210)	\$ 420,514

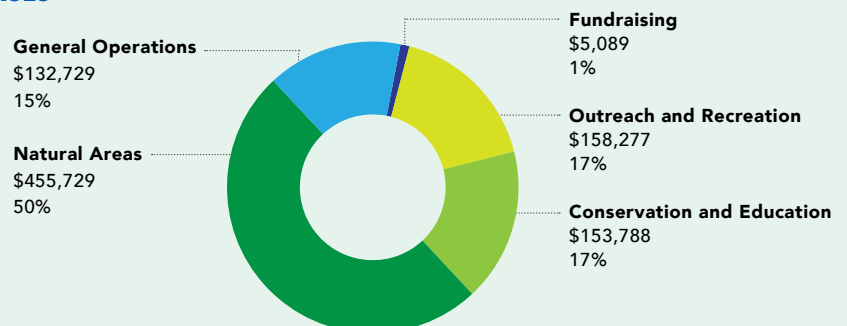
TOTAL NET ASSETS

Net Assets	\$ 8,912,841	\$ 9,157,556
LESS: Accumulated Depreciation	(1,010,648)	(976,231)
Total assets	\$ 7,902,193	\$ 8,181,325
LESS: Liabilities	(99,633)	(106,555)
Total Net Assets	\$ 7,802,560	\$ 8,074,770

REVENUE



EXPENSES



THANK YOU, DONORS

The Squam Lakes Association is grateful to acknowledge the members, donors, volunteers, partners, foundations and businesses who support our work. Thanks to our generous donors we are able to fulfill our mission to conserve for the public benefit the natural beauty, peaceful character and unique resources of the lakes and surrounding watershed.

SUPPORTING SLA 10 YEARS AND MORE

William & Alicia Abbott
Annalee & Mark Abelson
Wallace & Ethel Ackley
Fletcher Adams
Jonathan Adams & Pam Conover
Van & Betsy Adriance
Gillian Aguilar
W. Gordon & Mary Allen
Peter Alpert & Dale Allinson
Priscilla Alvord
Brenton Anderson
Colin & Melody Anderson
Zoe & Dan Anderson
Rae Andrews & Cindy Foster*
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Barbara Beal
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Colette Beaudoin
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Stiles & Wendy Bennet
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Nathalie Binney
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Allan & Beth Bloomquist
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Charles Bonanno
Watson Bosler
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Joseph Bousquet & Gyda DiCosola
Frederick & Sue Bowden
Lewis Brashares & Cathy Jaros
Pamela & Derek Brereton
Frances Bridges-Cline
John Britton & Martha A. Zeiger
Austin & Janine Broadhurst
James Broadhurst
Edward & Ginny Brodeur
Winthrop & Sarah Brown
James Bubnikowicz
Marilyn & Thomas Bull
Lalor Burdick & Patricia Norris Burdick

Ann Burghardt
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Alan & Janet Burne
Shirley & Dana Burns
Tom & Tammie Burns
John & Renee Butler
Barbara Byse
Wojciech Byszewski
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Deborah Callahan
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Ronald & Jennifer Campbell
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Arthur Cunningham & Sandra J. Czibik
Heidi Currier
Sally Cutler
David Cutright & Julie Ramsey
William & Nancy Dailey
Andy Daily
Susan & John Davies

This listing includes donors and members who have supported SLA for consecutive years, and who were donors and/or members in 2018 (January 1, 2018–December 31, 2018). We have made every effort to ensure this list is accurate. Please let us know if changes or updates are necessary.

**Indicates a memorial gift received in 2018*

William & Jessica Davis
 Guy & Caroline De Chazal
 Ross & Nancy Deachman
 Nathaniel & Anna Dean
 Nancy Dearman & John Kotter
 Doug & Beth DeCluitt
 Geoffrey & Joanna Dellenbaugh
 Lisa Dennehy & Matt Burne
 David & Alice Ann Denton
 Thomas & Linda Derr
 Harvey & Sharon DeWees
 William Dietrich
 Dog Cove Corporation
 Donna & James Donlon
 James & Christina Donovan
 Charles Downie & Barbara A. Laverick
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 Keith Glavash & Marylene Altieri
 D'Arcy & Howard Goldman
 Mark Goldstein & Andrea Axman
 Sara & David Goodman

Ellen Gordon
 Roy & Myra Gordon
 John & Elaine Gorman
 Herbert Gowen
 Matthew & Lori Grady
 Todd & Caroline Grady
 Donald & Ingrid Graham
 Christopher & Martha Grant
 Nicholas & Jean Grant
 Stephen & Elizabeth Greason
 Terry & Lucy Green
 Kenneth Greene & Kerry O'Connell
 William & Quaneta Greenough
 David & Patricia Gregg
 Thomas & Sarah Greytak
 Steven & Jessica Grill
 Peter Gross & Diane Garfield
 Barbara Grossman
 George & Susan Gurney
 Paul & Veronica Guyre
 Peter & Andrea Hacker
 Mary Hafer
 Mary Hale
 Susan Hale
 Charles & Ethel Hamann
 Charles Hamann & Trish Miller
 Edward Harding
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 Jon & Cynthia B. Harris
 Joy Harris & Bruce Roberts
 Sandy & Eleanor Harris

Gail Harrity & Sandy Tilney
 Robert Harrity & Dr. Janet Madigan
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 Harvard First Year Outdoor Program
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 Gary & Jill Hatton
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 Steve Howell & Sarah McClennen
 Linda Howes
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 Deborah Huckins
 Robyn Huffman & Donna R. Merris
 Bonnie Hunt & Bob Maloney
 Philip & Diana Hunter
 John & Helen Hurd
 John Ingalls
 Gregory & Elizabeth Ingram
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 Earle & Julie Jenkins
 Melvin & Alice Johnson
 Bill Judkins
 Carter Judkins
 Peter & Fifi Kampf
 Gary Karp
 Herbert & Susan Karsten
 Scott & Betty Keefer
 Megan Keiser
 Melvin & Elizabeth B. Keiser
 Robert Keiver & Nancy Goodrow
 Frederick & Katharina Kelsey
 Thomas & Elizabeth Kelsey
 Daniel & Susan Kemp
 Barbara & Bradford Kendall

ANNIE & GREG REHM



"Twenty-five years ago we paddled out of Piper Cove for the first time. It was getting dark, we underestimated how far away Chamberlain Reynolds was, and it started raining. We found our site, pitched the tents in the dark and climbed in. We woke to the sounds of the loons and the sun breaking through the early morning mist in Heron Cove. That trip changed our lives forever, we were hooked. We have stayed at every site, hiked every trail, climbed every mountain, explored every island, run the Squam Ridge Race on our wedding anniversary, and named our dog Bowman. We camped with our girls as newborns, taught them to swim, fish, hike, paddle, drive boats and enjoy the beauty that surrounds them. Squam represents so much that is us. We will always support the SLA as they protect and preserve something so special to our family, and hopefully yours."

SUSAN & GEORGE GURNEY



“Our family supports the SLA’s commitment to protect and preserve the lake we love. Since retiring in 2011, we have actively volunteered to monitor water quality, remove aquatic and terrestrial invasives, maintain trails, and preserve the land. We feel fortunate to be able to help enhance, enrich and environmentally improve the Squam Watershed for our community and for future generations.”

Matthew Keniston
 Pardon & Kendra
 Kenney
 Lynne Kennish
 Wendy Kern & Arewen
 Eve Mitton
 Nancy & Jared Kieling
 Appleton King
 Charlotte & T. Barry
 Kingham
 Brigitte & Hal Kingsbury
 Robert S. & Lorraine
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 Hunter Knight
 Dale & Joseph Kolanko
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 Elizabeth, Carol & Dot
 LeBaron
 Ronald & Susan Leclerc
 John C. LeGates &
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 LeGates
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 James Lerner & Anita
 Springer
 Anne Levin
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 William & Judith Mack
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 Michael McKenna &
 Margaret Lenci
 Carol Mead
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 Rosemarie Mullin &
 Thomas H. Friedman

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 Murdough
 Arlene Murphy & Dale
 Maki
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“The remote feel of Squam Lake is what first drew us to this area. We quickly learned to appreciate other aspects of Squam, such as clean, healthy water, great hiking trails, and an organization dedicated to not only keeping it healthy, but to improving it over time. That is why we first joined SLA during our first summer here in 1993.”

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"My first exposure to the SLA was with the JSLA summer camp at 8 years old. I spent the next five summers there exploring the lake learning to canoe, camp, and respect our natural world. I then came back to work as an Environmental Leader and Assistant Camp Director. Now as an environmental science professional, I look back on this experience and use it to inspire the next generation of stewards, just as I was inspired by the generation before me. I greatly admire the SLA as they have shaped my passion for conservation."

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White Mountain National Forest
White Oak Pond Watershed Association

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Ashland
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Planned giving contributions are not included in these categories. Apologies to those who were inadvertently omitted, and please let us know so we can update our records.

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