

The Squam Lakes Association is a watershed conservation nonprofit that has served the Squam Watershed since 1904 through efforts in conservation, access, and education. We strive to maintain the exceptional beauty, natural health, and quality of life for those living near and visiting this watershed.

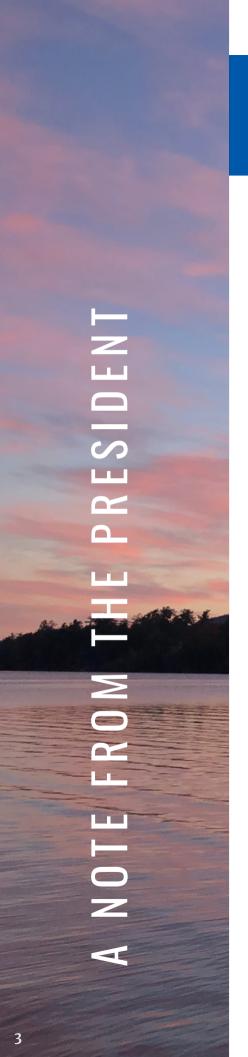
# MISSION

The Squam Lakes Association is dedicated to conserving for public benefit the natural beauty, peaceful character, and resources of the watershed. In collaboration with local and state partners the SLA promotes the protection, careful use, and shared enjoyment of the lakes, mountains, forests, open spaces, and wildlife of the Squam Lakes region.

# EQUITY & INCLUSION STATEMENT

Like the natural world, diversity makes organizations and communities stronger, more resilient, and more innovative. The SLA's mission is rooted in fostering diversity and inclusion. We are committed to sharing and conserving the region for the public, which includes all people, regardless of their individual characteristics. We are working to nurture a diverse staff and inclusive work atmosphere, broaden the reach of our programs and access to all of the public, and foster a safe space for all to develop a deep respect and curiosity for nature. The SLA recognizes that there are barriers to inclusion within the field of environmental conservation, and we are actively trying to overcome them. This work is ongoing, and we are learning from and collaborating with other organizations, our community, and beyond to build a more diverse and equitable future.





### DEAR SLA SUPPORTERS,

Thank you.

We appreciate all you do to preserve and protect the Squam watershed and community. Your tireless efforts and meaningful contributions to the SLA's mission benefit us all. The sustainability of Squam remains rooted in our working together on the issues that matter and affect us all. We are so fortunate to have so many volunteers, staff, partners, campers and many others contributing every day, in many ways directly supporting our work.

We stand on the shoulders of so many before us. Back in 1904, a small group of Squam visionaries made a simple and bold choice. Convinced that residents and visitors would be better off joining together to promote the protection, careful use, and shared enjoyment of the lakes, mountains, forests, open spaces, and wildlife of the Squam region, they created the Squam Lakes Association.

More than a century later, we remain strongly committed to and tirelessly expanding the SLA founders' vision to preserving and protecting Squam. Every day, we fight for cleaner water and a healthy watershed that provides so much to so many.

Today, the challenges are more often microscopic, chemical, ecological, and climatological. SLA's mission and daily efforts remain strongly rooted in preventative actions through conservation and education, but we often feel we are losing ground. SLA has a deeply skilled workforce but they rely on outdated tools and equipment to battle threats of cyanobacteria blooms, land-based contaminants, explosive growth of invasive species, and climate change.

Working with you, we are determined to preserve and protect Squam. It would be irresponsible to approach today's challenges without a sense of urgency, for the lakes are facing a tipping point. While SLA's monitoring work shows healthy water overall in the larger open areas of the lake, we know that the coves and streams are flashing warning signs like green algae, cyanobacteria, and fish unsafe for human consumption. Warming temperatures are changing wildlife habits and underwater ecosystems. We're falling behind, and much more needs to be done now to preserve and protect Squam.

The encouraging news is that we have a comprehensive plan to reverse these threats. This plan is a result of many years of research, work on the land, and measurements from the lake. Upon completion, the water quality of Squam will be better protected and preserved, the trend toward degradation reversed, and the overall sustainability of our community improved for generations to come. We look forward to sharing with you the ambitious effort we are embarking on!

We appreciate your care and hard work in the protection and preservation of the lake, the mountains, and the Squam community. Your commitment to this special place means so much to all of us who live and work here. We are family and friends, trails, mountains, and coves. When a boat breaks down, someone tows us in. When a family is in need, the community reaches out. When milfoil is spotted, the SLA crew is on the way. We are workers in the lake and on the land every day, all year round. Every person who works for, volunteers at, or gives to the SLA contributes to this special community, and we thank you for all you do.

Barry Gaw,
President



a supporter of the Squam Lakes Association, you play a critical role in ensuring a healthy, vibrant future for our watershed. In 2021 your support helped us

reconnect in person after a year of digital and distanced programming. Your help allowed us to move forward with our mission, continuing year-round water quality testing, maintaining our trail network in the watershed, removing and controlling invasive aquatic and terrestrial plant species, and much more.

THANKS TO YOU, HUNDREDS OF PARTICIPANTS OF ALL AGES RETURNED TO PARTAKE IN SUMMER CAMPS, ADVENTURE ECOLOGY PROGRAMS, AFTERSCHOOL ACTIVITIES, SCIENCE PUBS, AND OTHER EDUCATIONAL OPPORTUNITIES.

The following pages showcase just a few of the ways your partnerships and gifts helped Squam in 2021. *Thank you!* 

# Education



Above: LRCC member Paul leads a lively program filled with nature inspired music and breaks the record for most attendees at an SLA public education program.

- The theme for 2021 was **FUN** and you may have noticed all of the colorful SLA tie dyed t-shirts which was an intentional way to bring color & brightness to an otherwise challenging year!
- In person Guided Hikes, Adventure Ecology, and Nature Inspired Art programs were back in full force. Topics included: mushrooms, mountain biking, sunrise hikes, paddles, photography, music. Our most well attended program with 22 participants was "Sing Out Squam! Celebrating Nature through Music" and we are looking forward to offering more music and art programs in the coming months.
- Campers and Leaders were thrilled to be back in person for JSLA and registration was nearly full with 230 campers deepening their connection to Squam through hiking, camping, and paddling. A new addition to camp was bringing NH Fish & Game's Let's Go Fishing program to each camp group and hopefully getting some campers hooked on fishing!

Right: A Let's Go Fishing volunteer helps a JSLA camper put a worm on a hook.

- Because of last year's success we brought back a winter and spring StoryWalk® at Chamberlain Reynolds Memorial Forest in collaboration with the Holderness Free Library, Squam Lakes Natural Science Center and Innisfree Bookstore. This is a great way for families to get outside, explore and learn along the way! "Winter Dance" by Marion Dane Bauer was the winter story.
- October was a very busy month for school programs. **16 third graders** from Holderness Central School explored the forest, swamp and lake ecosystems at CRMF. **23 students** from Holderness School learned about Ecosystem Services along the trails at CRMF. **54 students** from Holderness School learned about the SLA water quality monitoring during our Lake Ecology Program where they collect data from our pontoon boat.
- In 2021 we shared our knowledge, passion, and care for the Squam Watershed with 1,680 people through our education programs.



Above: JSLA campers enjoying the lake view on hike day.



# **Lakes Region Conservation Corps**



The Lakes Region Conservation Corps is an AmeriCorps service program that places members at environmental nonprofits throughout the Lakes Region. Members help drive conservation missions forward at their nonprofit host site, and are prepared with the certifications and experiences relevant to continue in the environmental field.

In 2021 we were able to provide housing for half-year members serving May-October through a partnership with Betsy's Park. Continued partnership will continue to open doors for the LRCC program into the future, as we

recognize housing to be an obstacle for potential applicants.

Milfoil removal efforts hit the ground running, with LRCC dive teams removing over 800 gallons of variable milfoil from the Squam lakes and river over the course of the season.

The SLA's Lakes Region Conservation Corps (LRCC) spent over 665 crew hours on trail work, covering over 100 miles within the SLA's trail network.

The LRCC program successfully prepared 27 individuals with valuable experience and certifications relevant to the field of conservation. Program participants leave with the skills and confidence necessary to continue growing towards a career in the field, furthering the reach of the mission of conservation as they pursue positions all over the country.

Bottom left: LRCC member Maggy drills a hole in the ice for water sampling. Bottom right: LRCC members relocate and repair the path to the docks at Piper Cove.



Above: LRCC member Grace drives Calypso.





# **Conservation**

In the Fall of 2021, we said farewell and thank you for your service to Tyson Morrill as he moved on to the Merrimack River Watershed Council. As we moved out of 2021, we sought to fill this role as it is a pivotal part of implementing our 2019 Watershed Plan. See page 9 for more information on the Watershed Plan.



(gallons)

1000

Lakes Region Conservation Corps members once again played an important role in the mitigation of the aquatic invasive species, variable milfoil. Utilizing multiple techniques, snorkel surveying, SCUBA diving, hand pulling, and diver assisted suction harvesting (DASH), our LRCC members spent nearly 167 hours in the water. This effort once again yielded positive results as a total of 967 gallons of variable milfoil were removed from the lake and river with 66% (636 gallons) of this total from the Squam River. While this was an increase in gallons removed from the prior year, it was still 70% below

In 2021, **110 volunteers gave 864 hours** of their time and service to contribute to SLA's mission ineducation, conservation, trails & access, and more.

the first 5-year mean (3318.5 gallons) of the program.

Throughout the year, our **21 Water Quality** monitors gave **214 hours** on the lakes to contribute to our 40+ year water quality data collection. Our records inform our conservation efforts in the watershed.

Above: A volunteer helps keep the trails clear from intruding branches.

# Volunteers

Squam Lakes Watershed Variable Milfoil Management

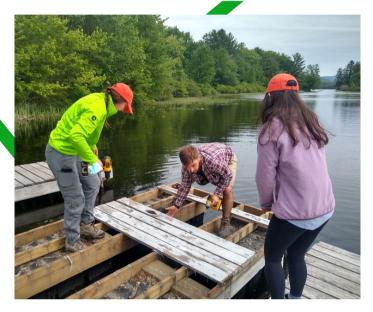
333 hours of trail maintenance on SLA's network of sustainable trails. 22 of those volunteers are our Trail Adopters, who have committed to independently maintain their chosen trails throughout the year.



Above: Volunteers cheer on Ridge Race runners as they cross the finish line.

# **Trails & Access**

The planning process for maintenance on Old Bridle Path up to West Rattlesnake began in 2021. In partnership with the University of New Hampshire, there were many site visits and conversations with trail consultants, builders, and maintainers, which helped develop a plan that's being implemented in 2022.



Above: LRCC Members repairing a dock.

In 2021 there were over 800 campsite reservations. which is the highest number of reservations of any year to-date. This is an astounding number compared to the rough average of 600 reservations annually in recent years. The camping season went well with many appreciative and happy campers.



**The 9th Annual Squam** Ridge Race was held in person in 2021. We were so happy to see everyone come out and support the trails after hosting a virtual race the previous year. The winners of the 12-mile race were Elizabeth Anderson coming in at 2:07:33 and Corey Girard at 1:51:41.



Above: NCCC Members taking a break on the lake.

The SLA hosted their second National Civilian Community Corps (NCCC) AmeriCorps team during August and September. The crew continued work on the Whitten Woods Bike Trail, completing the clearing of three miles and the groundwork for one mile of trail. Only one more mile of groundwork left until the trail is complete!



Above: LRCC Members repairing a trail bridge.



# WATERSHED

2020 the SLA finalized a new watershed plan, replacing the plan that had been in place since 1991. This new plan is roadmap developed with partnerships that cut across a spectrum from state (DES) to non profit (NH Lakes, the Squam Lakes Natural Science Center, the Loon Preservation Committee, and the Lakes Region Planning Commission) to Academia (Plymouth State University, the University of New Hampshire), to watershed towns, and interested individuals. Rather than work our way slowly through this plan, the SLA has decided to seize on it as the best avenue to quickly and pre-emptively protect the Squam Lakes into an uncertain future of climate shift and changing threats to water quality. Using our success over the past several years we are applying our skill, knowledge, and resources speed up and enhance our ongoing conservation efforts. With the Squam community we have researched and studied the lake, developed a new plan, and we have begun acting on this plan. Over the short term we are raising funds and applying institutional resources to focus on four primary areas.

The first is to do a comprehensive job testing, monitoring, and preserving the water quality of the Squam Watershed Lakes. We need equipment, tools, and resources to quickly assess what's occurring so we can prevent problems before they arise. We can no longer address 21st-century challenges with 20th-century means.





Second, we need to implement the Watershed Plan itself. By carrying out the plan in the identified project areas, we will reduce nutrients, contaminants, and sediments throughout the Squam Watershed.

# **PLAN**

Third, we need to upgrade SLA buildings and grounds to better serve as efficient, effective, and sustainable launching pads and educational hubs for our programs and the community. Creating efficient office and classroom space with green technology will help us to implement the Watershed Plan. Upgrading our water quality lab will allow us to more efficiently monitor lake health, while providing public access to hands-on experiences. The SLA Campus is a microcosm of the Squam watershed, a gateway for educating visitors on sustainably balancing the natural and built environment.

Fourth, we need to improve, and in some cases relocate and rebuild, a few of the SLA trails. Iconic and overused trails, like Rattlesnake, will get attention to curb erosion and improve the watershed. Other trails will be selectively restored to better manage storm runoff. We will also improve access to some trail areas to better educate the public on watershed health and how the land and water interrelate.



To these ends, if you look, you will see work already occurring. Several of the low hanging projects on our own campus have been completed and will be used as education tools - our boat ramp and shorefront area have new raingardens and shoreline buffers. Our boat ramp area has been secured against erosion. We are working hard on securing the Bridle Path up Rattlesnake to withstand the tens of thousands of people who visit each year. We have a great team and a great community to accomplish these tasks.

Our annual report card will be returning this fall with a look at 2021 and 2022 and with a focus on tracking illustrating both the need and the outcomes of the work we are undertaking. We appreciate your support of this work and look forward to continuing our efforts together as we maintain and improve the water quality of these great lakes.

#### **2021 Treasurer's Report & Financial Summary**

For the calendar year ended December 31, 2021, net income from operations totaled \$106,772. Our operating revenue was \$1,124,063 with strong contributions, annual giving, grants, and programs. This operating revenue excludes any realized capital gains, or changes to the market value of our investment portfolio, which totaled \$4,603,555 at the end of 2021.

The SLA sources most of its operating revenue from donations and member support (35%), program fees (25%), and grants (27%) and other income such as store sales and rent (3%). \$112,142 (10%) of total operating revenue was derived via funds systematically transferred on a quarterly basis from our Squam Lakes Fund investment account. The proportionality of these income streams track closely to the prior years.

Net assets at December 31, 2021 were \$10,927,123. Our largest asset class continues to be real estate (land and buildings), with a recorded value of \$5 million at year end 2021. Also included in our net assets are the marketable investment securities of \$4.6 million.

The investment portfolio is managed to provide recurring income for operations and to fund projects of the organization, while maintaining a balanced risk profile. Our account is primarily comprised of mutual funds and low cost passive funds linked to market indices for public equity and fixed income securities. All of our investment securities have public valuations that are readily available, and are stated at fair market value. Our investment results continue to track broad market indices, weighted relative to our portfolio allocation by asset class.

Our financial statements are audited by Rowley & Associates, P.C. and are prepared based on generally accepted accounting principles for nonprofit organizations. We are pleased to report that the SLA has received a clean audit opinion for our financial statements for the 2021 fiscal year. The SLA audited financial statements and footnotes are available on our website.

> 51% Conservation \$515,384

Respectfully submitted,

Morgan Jones, Treasurer

Operating Revenue		2021	2020
Program fees	\$	277,894	127,417
Contributions		254,985	301,926
Dues		140,115	133,130
Transfers from Squam Lakes Fund		112,142	100,311
Grants		309,064	489,727
Other		29,863	19,183
Total	\$	1,124,063	1,171,694
Operating Expenses			
Program Services			
Trails & Access	\$	173,798	163,054
Education		162,249	179,098
Conservation	4	515,384	471,692
Total Program Services	\$	856,431	813,844
General Operations		155,111	135,768
Fundraising		5,749	5,140
Total	\$	1,017,291	954,752
Net Revenue from Operations	\$	106,772	216,942
Depreciation Expense	\$	(60,455)	(57,561)
Capital Campaign		250,000	-
Land Transferred to Other Land Trusts	6	(25,995)	-
Land Transferred to Conservation			
Organizations		(100,000)	-
Realized & Unrealized Investment (Los	s)		
Gains		478,977	467,498
Interest and Dividends		86,513	78,970
Transfer from Squam Lakes Fund		(112,142)	100,311
Increase in net assets for the year	\$	623,670	605,538
Total Net Assets			
Net Assets	\$	10,927,123	10,252,395
LESS: Accumulated Depreciation		(1,187,259)	(1,126,804)
Total Assets	\$	9,739,864	9,125,591
LESS: Liabilities		(76,459)	(85,856)
Total Net Assets	\$	9,663,405	9,039,735
	Due	\$20.84	
	\$140,	<b>3</b> %	
Revenue		12%	Grants Support
Nevenue >			\$309,064
Contributions			27%
\$254,985			
draising <b>23</b> % 5,749			
1%			
15% General Operations \$155,111			
φ133,111			100/
			10% Transfers from
Pros	gram F	ees and	Squam Lakes fun
F. 1	- 277 00	25%	\$112142

16% Education

17% Trails & Access

\$173,798

\$162,249

\$277,894

**Expenses** 

Operating Povenue

2021

2020





The Squam Lakes Association is grateful to acknowledge the members, donors, volunteers, partners, foundations, and businesses who support our work. Thanks to our generous donors we are able to fulfill our mission to conserve for the public benefit the natural beauty, peaceful character, and unique resources of the lakes and surrounding watershed.

Karl Bandtel & Farley

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We have made every effort to ensure this list is accurate. Please let us know if changes or updates are necessary. \*Indicates a memorial gift received in 2021.

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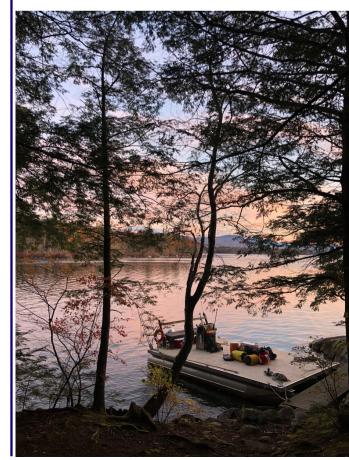
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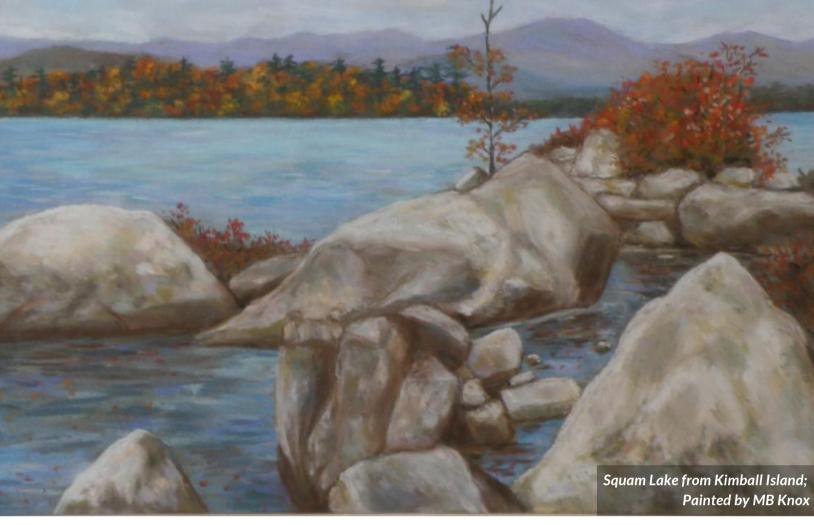
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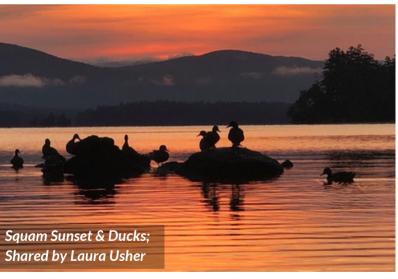
Thank you to everyone who shared photos with us in 2021. Your images helped all of us stay connected to the lakes, trails, and each other while we were unable to gather in person. Here are just a few of the photos that you shared:







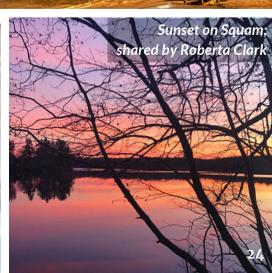












#### SQUAM LAKES ASSOCIATION BOARD OF DIRECTORS 2021

An independent, volunteer board of directors, supported by professional staff, governs the Squam Lakes Association. We are grateful to collaborate with such an experienced team of leaders whose innovation, philanthropy, and stewardship efforts guide and advance our strategic objectives. Each board member deeply values the SLA's mission.

Officers change slates at the Annual Meeting in August

#### **PRESIDENT**

Barry Gaw (Re-elected August 2021)

#### **1ST VICE PRESIDENT**

Susan Speers Hume (Re-elected August 2021)

#### **TREASURER**

Morgan Jones

#### **SECRETARY**

Annalee Abelson

#### **DIRECTORS**

Sophie Coolidge
Jerrell Cox
Lyle Fulkerson
Jon Harris
Sandra Lehner
Richard Lynch
Lyndsee Paskalis
Jill White

#### PRESIDENT EMERITUS

Timothy O. Fisher

Stephen Woodsum

#### COMMITTEES

Trails & Access
Asset Management
Conservation
Campaign
Education & Outreach
Nominating



#### **OUR STAFF**

The Squam Lakes Association is supported by a talented staff with an impressive breadth of professional knowledge and dedication. Through their hard work we appreciate their exceptional commitment to upholding the SLA's mission to protect and improve the Squam Lakes Watershed

#### **EXECUTIVE DIRECTOR**

**EB James** 

#### **DIRECTOR OF DEVELOPMENT**

Angi Francesco

### DIRECTOR OF CONSERVATION

Tyson Morrill

#### **DIRECTOR OF EDUCATION**

Leigh Ann Reynolds

#### DIRECTOR OF TRAILS &

**ACCESS** 

Katri Gurney

# OUTREACH & COMMUNICATIONS COORDINATOR

Adel Barnes

#### **DIRECTOR OF FINANCE**

Clayton Smith

## LRCC AMERICORPS PROGRAM MANAGER

Danielle Plumlee

### 2021 FACILITIES & ACCESS STAFF

Elisabeth Hunter

2021 LAKES REGION CONSERVATION CORPS AMERICORPS SERVICE TEAM

Hosted by Squam Lakes Association

#### Full-Time:

(Nov 2020 - Aug 2021)

Margaret Pollicino Michael Audie

Kodi Frost

Daniel Hill

Cecilia Black

Michael Burke

#### (Nov 2021 onward)

Nikka De Mesa

Brianna Lipp

Paul Machabee

Eric Vermilya

Kaela Wilbur

Kvle Wolz

### Half-Time (SUMMER 2021):

Grace Donovan

Peter Rathsack

Laurie Ferreras

Hannah Sawyer

Evan Yunker

April Moffett

Back cover photo, and many throughout, by April Moffett, SLA LRCC member.

2021 SLA Annual Report design by Rachel Coughlin, SLA Outreach & Communications Coordinator.



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